

## Dentist Implant News

“Periodontal disease can advance quickly in sites that previously appeared stable despite treatment. I pride myself in managing communication to all parties involved in these difficult cases.”

Sarah Diederich Specialist Periodontist



Summer 2012

## Periodontal referral service available in Hove and Haywards Heath

Sarah Diederich continues to enhance her well-deserved reputation for patient care, with excellent feedback from patients at both centres who clearly appreciate her sympathetic approach. She excels at managing the often upsetting news of tooth loss, or on-going disease that has not responded to standard treatments, or has advanced despite the best efforts of everyone involved.

Sarah says “Repeated episodes of both soft tissue inflammation and its resolution will, in time, result in loss of periodontal attachment. As this rate of deterioration over a short amount of

- A sympathetic approach to referred patients
- Impeccable reputation amongst referring dentists and patients alike
- A specialist who understands general practice
- Treatment and maintenance can be with your own hygienist
- In-house hygienist also available
- Only periodontal treatment will be undertaken

time is not always linear, deterioration in the periodontal status can sometimes catch us unawares.”

We all know the obvious aetiological factors in periodontal disease progression. However it mustn't be forgotten that stress can also affect the ability of the soft tissues to withstand bacterial assault. An individual may not show a difference in oral hygiene, life-style or their medical history from one routine check-up to the next, but an increase in a patient's physical or psychological stress levels can account for significantly increased probing depths. Regular checks of all periodontal sites is essential and if you have any concerns regarding progression of the disease you should not hesitate to refer to a specialist periodontist.

The assessment fee is £150 and a standard full mouth treatment costs in the region of £650-1000 including the follow up to assess response to initial therapy.

We plan to offer further dedicated training for your hygienists in the near future, or they can come and join Sarah for a day at The Implant Centre. Sarah will also come to your practice to talk to you and your staff as is always delighted to talk about her work!

## Cost effective option for bridgework on 4 implants

for edentulous arches - see page 2



## Can you spot the implant?



Answer on the back page

# Edentulous options at The Implant Centre

We are seeing more and more life transforming treatments and have many questions from referring dentists about options they can offer to their patients most in need of help. These solutions are for those already missing upper or lower teeth, or more commonly, for those cases where the outcome for the remaining teeth is dire. There are three options;

## 1.

### The fixed bridge on implants

This is the platinum standard of care and most dentists will be aware of this option which is common in implant dentistry today. The training, surgical skill and design of implants we have at The Implant Centre allows for this to be done without the need for any grafting in all cases.

What is less well known is the option for us to supply immediate implants and immediate teeth – that is to place the implants immediately following removal of the teeth, and then build a temporary



bridge onto these implants. The screw retained bridges can be removed by dentists but not by patients offering total security at every phase.

**Cost £16,000**

## 2.

**NEW**

### The removable bridge on implants

A new technique is now available offering a more cost effective option for bridgework on four implants. The bridges are supported by the implants offering vast benefits over the tissue supported denture + implant stabilisation options we are used to.



The bridge is removable by the patient which allows access for cleaning the abutments, and this allows for increased flange where required in more compromised cases.

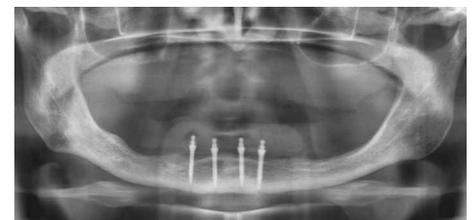
This is only available on the Ankylos implant system with some wonderful German design and engineering. We will be teaching much more about this technique in the coming months and see this as a very much more affordable option for many patients.

**Cost £8,900**

## 3.

### The denture retained with mini implants

This is the most basic form of implant dentistry only available for the lower arch. Four pin like implants are inserted, often without the need for a flap depending on results of the



planning and CT scanning. A rapid and secure transformation for someone with a lower denture that does not stay in place – this has been described frequently as 'the standard of care for edentulous patients'.

Either the current denture can be retro fitted or the dentist can make a new denture to fit to the implants. Patients cope with this simple surgical treatment very easily at any age, and will comment that they wished they had been offered this sooner.

(NB This final option is only successful for the mandible)

**Cost £1,500** + the new denture

## The advantages of removable bridges:

**Patient-friendly immediate loading concept** – Surgical procedure and prosthetic restoration in approximately two hours, during the anaesthetic phase

**Stable and immovable prosthesis fixation** – Fixed by prefabricated tapered crowns, tension-free seating by intraoral cementing of the prosthesis to the copings

**Prosthesis with the comfort of a bridge** – Maximum reduction of the prosthesis body and optimum hygiene maintenance possible

**Perfect retention of hard tissue and soft tissue** – Ankylos TissueCare concept for long-term stability

**Very economical** – Standardized protocol with prefabricated components for reduced laboratory and surgical costs



Hove wins accolades for design and interiors



“Using dental implants has enabled me to avoid doing high risk destructive bridge work. I still do bridge work but I think that dental implants are a better option.”

Referring dentist Dr Celine Byrne  
St Mary's House Dental Care, Shoreham



**FREE**  
**Core CPD**  
Conference  
**22 June 2012**  
Hove Centre

**Dentists**  
**& DCP's**

Response to our free Core CPD conference day in Hove has been overwhelming and there are only a very few places remaining. If you would like to attend log onto the website [www.theimplantcentre.com](http://www.theimplantcentre.com) and register online. If you are too late, you'll still be able to pre-register for next year. Remember, you don't need to have referred patients to us to qualify.

If you haven't already, book now to secure your place  
[www.theimplantcentre.com/cpd](http://www.theimplantcentre.com/cpd)

# Hayley's Bridge2Aid trip to Tanzania

She raised over £1,700 and you can still donate at [www.justgiving.com/Hayley-Pearson](http://www.justgiving.com/Hayley-Pearson)

The Bridge2Aid programme was a huge success, 862 people were treated during the training, and there are now 9 clinical officers who will be able to treat patients in rural communities for many years to come. "Despite all the hard work, I had a fantastic time in Tanzania and would do it all over again in heartbeat!"



said

Hayley Pearson, one of The Implant Centre's dental nurses.

"I would like to thank everyone who donated to Bridge2Aid and contributed to the trip, without everyone's help I would not have gained the experience & been part of this amazing charity."

*Bill Schaeffer has been voted as one of the top 20 dental professionals in Private Dentistry's Elite 20*

## Cutting the cost for your patients

– free initial assessments

We are very aware that the costs of implant surgery are a major concern for your patients. However, we try to keep them as low as possible, while still maintaining our exceptional levels of care, combined with the use of only the best materials, implants and components.

A common concern has been the £150 cost of an assessment, so we now offer the option of patients seeing one of our Implant Coordinators for a free initial assessment.

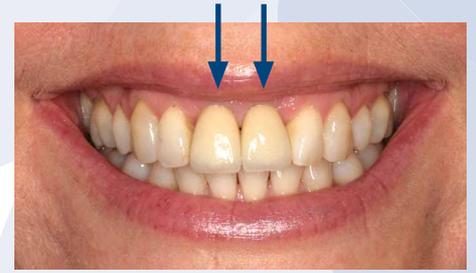
They can discuss anything they want to know about implants, be reassured about the procedure and meet some of the team. Although a standard assessment involving one of our dentists or surgeons costs £150, the planning takes a minimum of one hour and includes all radiographs with full examination, a detailed treatment plan and in more complex cases, further appointments at no additional fee.

Finance packages are of course available for all patients who elect to go forward for treatment.

*Our fees remain unchanged since we opened in Haywards Heath in 2006*

Special offer  
**FREE**  
consultation  
with one of our specialist  
implant coordinators

## Can you spot the implant?



Claire, a 44yr old lady, presented in February 2010 with two failing and unsightly upper central incisor teeth.



These were extracted and the sockets allowed to heal naturally for two months. During this time, the teeth were replaced



with temporary adhesive bridges which supported the soft tissues whilst they healed and helped to maintain the beautiful scalloped gingivae, ready for placement of her implants. After healing of the sockets, two implants were placed along with some minor bone grafting. The integrated implants were then restored just over 3 months later. The most recent photo at the top shows the implants two years after the crowns were fitted.

## Change what you offer in your practice

### Refer a patient and restore the case following free training

We offer all the training and all the implant equipment required to restore your first case – even the impression components. Consider stepping into the same shoes as so many of your colleagues and contact us to enjoy this aspect of dentistry that will transform the treatment plans you can offer to your patients.

Contact us for a free pack containing new referral forms and pre-paid envelopes. We also have patient brochures for implants or periodontal treatment and leaflet display stands.

**Email:** [info@theimplantcentre.com](mailto:info@theimplantcentre.com)  
**Online:** [www.theimplantcentre.com](http://www.theimplantcentre.com)

**Hove:**  
The Implant Centre,  
61 Holland Road,  
Palmeira Square, Hove,  
East Sussex, BN3 1JN

**Tel:** 01273 766 690

**Haywards Heath:**  
The Implant Centre,  
5 Heath Square, Boltro  
Road, Haywards Heath,  
West Sussex, RH16 1BL

**Tel:** 01444 474015